

Sirius Controls develops and manufactures control and injection systems including pumps for a variety of application supporting the oil and gas energy sector. These pumps are not your average pump; they are high performance pumps with cutting edge technology and capabilities.

The same can be said about the team at Sirius. Not only does Sirius have a high performing pump that will support all applications in the petro chemical oil and gas energy industry reliably and effectively, they have a team that will support and stand behind the product as well. Try and find any other manufacture that will support and stand behind the product the way the Sirius team can; it will be difficult to find even one company that will come close providing full service support along with sales the way Sirius does.

One aspect that comes to mind about Sirius, that I have come to admire, is the focus on improvement meeting the needs of their customers; Plan, DO, Check and Act (Kaizen):



In 2010, [REDACTED] started up one of its major project in North East BC; [REDACTED] The team at [REDACTED] had installed Sirius pumps for chemical injection on all well sites to inject corrosion inhibitor (liquid phase), anti-foaming agent for gas/liquid separation and menthol for hydrate prevention. [REDACTED] selected Sirius pumps for a variety of reasons such as reliability and efficiencies, however one major aspect was the ability to inject chemical accurately connected to a 24 volt DC system.

As any major project, we encountered a variety of challenges, and the team at Sirius was willing and ready to support the business obtaining a Win- Win scenario. [REDACTED] were quick to the chase, coming to location (in -25°C to -35°C weather) to understand the performance needs and requirements of the pump. We (Both [REDACTED] and Sirius personal) identified the desired operations performance the major project design team developed and delivered had overlooked some operational aspects of the pump.

[REDACTED] and the Sirius team quickly went to work (at their own cost) to engineer a cost effective solution by developed a cutting edge check valve assembly that saved [REDACTED] time and money while reducing the exposure to various risk elements. The Result: The [REDACTED] team went from an initial \$1.2MM capital project to rectify the issues, to reducing the project budget by 65% by implementing and installing the engineered solutions provided by the Sirius team. **Now that a Win-Win scenario!**

I firmly believe in the Sirius Control team and the products/service they provide and deliver. I look forward to seeing how Sirius Controls can help any oil and gas energy company becoming competitive in today's oil and gas energy landscape

[REDACTED]